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COMPILATION OF STATISTICAL DATA
FOR THE
DELAWARE VALLEY MILK MARKETING AREA

January-July 1970

COMPILED BY
MARKET ADMINISTRATOR
BALA CYNWYD, PA.

FEDERAL ORDER NO. 4, DELAWARE VALLEY

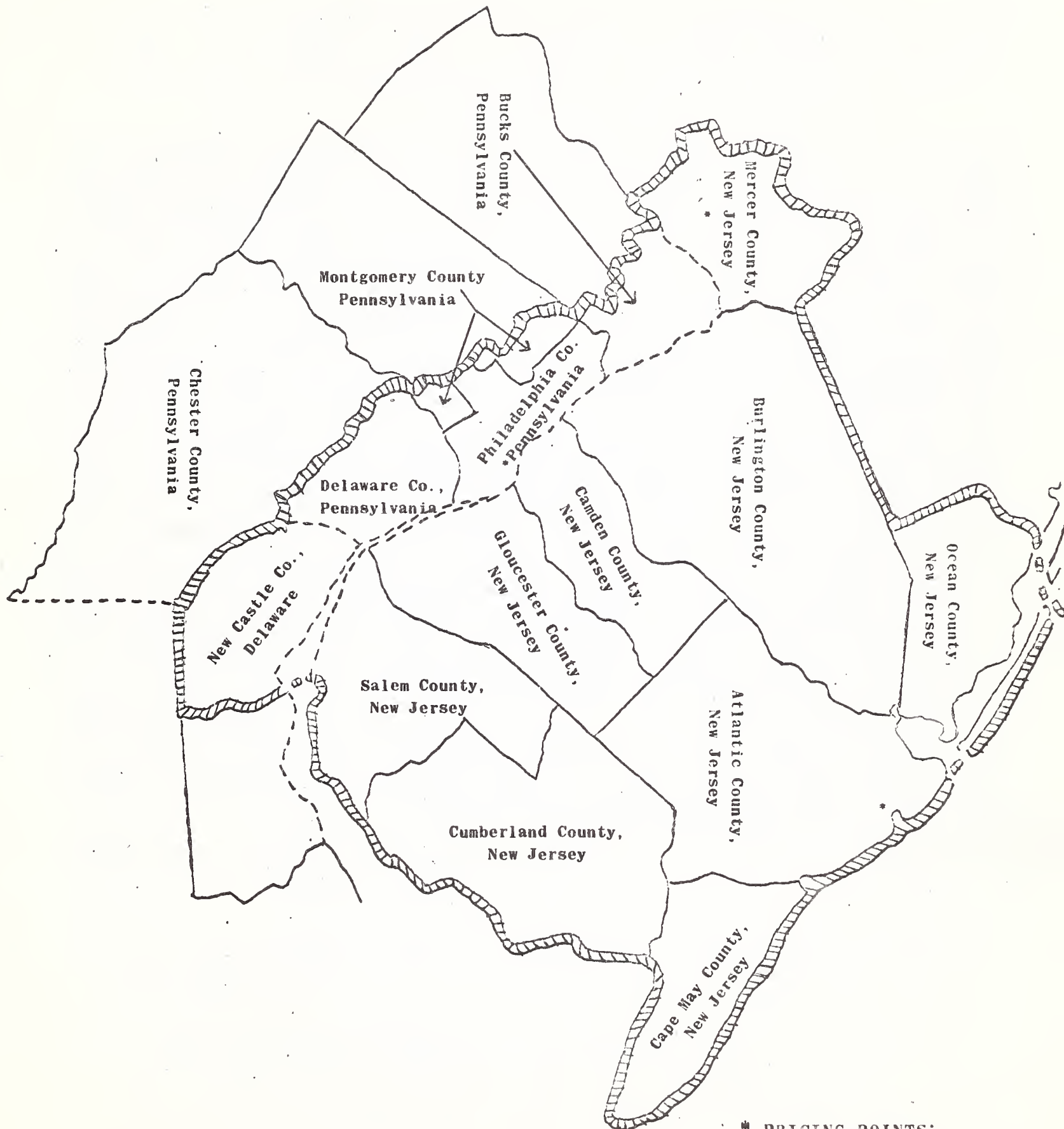
STATISTICAL COMPILATION

TABLE OF CONTENTS

OUTLINE OF DELAWARE VALLEY MILK MARKETING AREA

	<u>TABLE NUMBER</u>
Class I, Class II and Uniform Prices at 3.5 Percent, F.O.B. Philadelphia, Pa., Trenton or Atlantic City, N.J., and Butterfat Differentials	1
Market Price Quotations and Components of Class II Price and Class I and Class II Butterfat Differentials	2
Total Receipts of Milk, Skim Milk, Cream and Milk Equivalent of Concentrated Products from All Sources	3
Total Receipts of Butterfat in Milk, Skim Milk, Cream and Milk Equivalent of Concentrated Products from All Sources	4
Number of Producers, Average Daily Delivery All Producers and Per Producer, Ratio of Receipts to Class I Sales and Weighted Average Butterfat Test of Producer and Own Farm Milk	5
Number of Producer Milk Plants or Pool Plants and Average Daily Class I Disposition in Marketing Area and Other Areas by Order No. 4 Handlers	6
Pounds and Percent of Receipts of Producer Milk as Class I and Class II Milk	7
Total Pounds of Milk, Cream and Skim Milk Utilized in Class II Products	8
Net Obligation of Order No. 4 Handlers for Milk Received at Their Producer Milk Plants or Pool Plants	9
Receipts and Disposition of Milk, Cream and Skim Milk Reported by Order No. 4 Handlers, 1970	10
Handlers, Producer Milk Plant or Pool Plant Locations and Months Regulated	11
Handlers Operating Other Order Distributing Plants or Partially Regulated Plants	12

DELAWARE VALLEY MILK MARKETING AREA
Outlined as defined by Order No.4
Amended, Effective December 1, 1963



*** PRICING POINTS:**

Philadelphia, Pennsylvania;
Trenton, New Jersey; and,
Atlantic City, New Jersey.

Section 1004.5 Delaware Valley marketing area. "Delaware Valley marketing area", called the "marketing area" in this part means all of the territory in the Commonwealth of Pennsylvania situated within the following boundary line: Beginning at a point in the Pennsylvania State Line at the northern boundary of the Lower Makefield township line in Bucks County, thence first westerly, thence southerly along said Lower Makefield township line to the Middletown township line; thence westerly and southerly along the Middletown township line to the Lower Southampton township line; thence northerly and thence westerly along the Lower Southampton township line to the Montgomery County line; thence northerly along the Montgomery County line to the Trenton cut-off of the Pennsylvania Railroad; thence westerly along said railroad to the Upper Dublin township line, thence along the southern and western boundaries of Upper Dublin township to the Whitemarsh township line; thence southerly along the Whitemarsh township line to the lower Merion township line; thence along the northern boundary of lower Merion township to the Delaware County line; thence northerly, westerly and southerly along the Delaware County line to the Pennsylvania State line; thence easterly and northerly along the Pennsylvania State line to the point of beginning; all of that territory situated within and bounded on the north, east and west by the boundary line of the State of Delaware, and on the south by the Chesapeake and Delaware Canals, all of which area lies within New Castle County, Delaware and all of the territory in the State of New Jersey within the outer boundaries of the following counties: Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Mercer, Salem, and Ocean (except the boroughs of Bay Head, Beachwood, Island Heights, Lakehurst, Lavallette, Mantoloking, Ocean Gate, Pine Beach, Point Pleasant, Point Pleasant Beach, Seaside Heights, Seaside Park, South Toms River, and the townships of Berkeley, Brick, Dover, Jackson, Lakewood, Manchester, and Plumsted).

Table I

**CLASS I, CLASS II AND UNIFORM PRICES AT 3.5 PERCENT F.O.B. PHILADELPHIA, PA., TRENTON
OR ATLANTIC CITY N. J., AND BUTTERFAT DIFFERENTIALS, JANUARY - JULY 1970**
FEDERAL ORDER NO. 4, DELAWARE VALLEY

Year and Month	Class I	Class II	Uniform	Butterfat Differentials		
	Price	Price	Price	Class I	Class II	Producer
	<u>dollars per hundredweight</u>			<u>c e n t s</u>		
<u>1970</u>						
January	7.47	4.36	6.47	8.0	8.0	8.0
February	7.51	4.36	6.45	7.8	7.8	7.8
March	7.47	4.30	6.32w	8.0	8.0	8.0
April	7.42	4.57	6.47w	8.0	8.0	8.0
May	7.44	4.54	6.30w	8.2	8.2	8.2
June	7.42	4.58	6.40w	8.2	8.2	8.2
July	7.45	4.71	6.51	8.2	8.2	8.2

Source: Market Administrator's Price Announcements w-weighted average of base and excess prices.

Table 2

**MARKET PRICE QUOTATIONS AND COMPONENTS OF CLASS II PRICE, CLASS I
AND CLASS II BUTTERFAT DIFFERENTIALS, JANUARY - JULY 1970**
FEDERAL ORDER NO. 4, DELAWARE VALLEY

Year and Month	Price for Mfg. 1/ Milk at 3.5 BF	Butter- Powder Formula Price	Nonfat dry milk Solids, Spray Process-Chicago 26th-25th	Chicago Grade A Butter	N. Y. Grade A Butter 16th - 15th
	<u>dollars</u>	<u>dollars</u>	<u>cents</u>	<u>dollars</u>	<u>dollars</u>
<u>1970</u>					
January	4.67	4.25	23.00	.6761	.6886
February	4.63	4.26	23.15	.6760	.6861
March	4.58	4.27	23.18	.6795	.6872
April	4.60	4.58	25.96	.6983	.6987
May	4.58	4.65	26.84	.6985	.7075
June	4.61	4.65	26.77	.6981	.7074
July	4.60	4.67	27.02	.6980	.7075

1/ Average Price Per Hundredweight for Manufacturing Grade Milk, F.O.B. Plants in Minnesota and Wisconsin.

Source: Market Administrator's Announcement of Minimum Class Prices.

Table 3

**TOTAL RECEIPTS OF MILK, SKIM MILK, CREAM AND MILK EQUIVALENT OF
CONCENTRATED PRODUCTS FROM ALL SOURCES, JANUARY - JULY 1970**
FEDERAL ORDER NO. 4, DELAWARE VALLEY

Year and Month	Producer And Own Farm	Producer Handlers	Other Sources		Milk Equivalent of Concentrated Products	TOTAL
			Milk And Skim	Cream		
<u>In thousand pounds</u>						
1970						
January	210,960	97	2,786	459	3,031	217,333
February	192,257	89	1,680	283	2,737	197,046
March	213,352	94	2,595	287	3,065	219,393
April	206,027	107	1,902	264	3,011	211,311
May	216,556	99	816	304	2,944	220,719
June	196,309	71	1,391	396	2,896	201,063
July	199,881	56	1,093	355	2,944	204,329

Source: Market Administrator's Report of Receipts and Disposition of Milk, Cream and Skim Milk Reported by Order No. 4 Handlers.

Table 4

**TOTAL RECEIPTS OF BUTTERFAT IN MILK, SKIM MILK, CREAM AND MILK EQUIVALENT
OF CONCENTRATED PRODUCTS FROM ALL SOURCES, JANUARY - JULY 1970**
FEDERAL ORDER NO. 4, DELAWARE VALLEY

Year and Month	Producer And Own Farm	Producer Handlers	Other Sources		Milk Equivalent of Concentrated Products	TOTAL
			Milk And Skim	Cream		
<u>In thousand pounds</u>						
1970						
January	8,019.1	2.5	113.1	153.5	-	8,288.2
February	7,248.2	2.3	71.1	84.6	-	7,406.2
March	8,019.6	2.4	103.9	86.5	-	8,212.4
April	7,670.3	2.9	81.6	74.6	-	7,829.4
May	7,911.1	11.6	40.3	91.3	-	8,054.3
June	7,042.6	2.5	62.6	128.0	-	7,235.7
July	7,142.2	3.7	51.4	109.1	-	7,306.4

Source: Market Administrator's Report of Receipts and Disposition of Milk, Cream and Skim Milk Reported by Order No. 4 Handlers.

Table 5

NUMBER OF PRODUCERS, AVERAGE DAILY DELIVERY ALL PRODUCERS AND PER PRODUCER,
RATIO OF RECEIPTS TO CLASS I SALES AND WEIGHTED AVERAGE BUTTERFAT TEST
OF PRODUCER AND OWN FARM MILK, JANUARY - JULY 1970
FEDERAL ORDER NO. 4, DELAWARE VALLEY

Year and Month	Producers	Average Daily Delivery		Ratio Producer Receipts To Class I Disposition	Weighted Average Butterfat Test
		All Producers	Per Producer		
	<u>number</u>	<u>pounds</u>	<u>pounds</u>	<u>percent</u>	<u>percent</u>
<u>1970</u>					
January	5,226	6,805,177	1,302	147	3.802
February	5,192	6,866,304	1,322	152	3.771
March	5,121	6,882,322	1,344	155	3.761
April	5,023	6,867,568	1,367	152	2/
May	5,021	6,985,665	1,391	165	2/
June	5,019	6,543,639	1,304	156	3.589
July	5,128	6,447,775	1,257	155	3.575

1/ Class I milk disposition on routes and to nonpool plants.

2/ Not previously published.

Source: Market Administrator's Average Uniform Price Computation-Statistical Summary or
Announcement of Uniform Price for Producer Milk.

Table 6

NUMBER OF POOL PLANTS AND AVERAGE DAILY CLASS I DISPOSITION IN MARKETING AREA AND
OTHER AREAS BY ORDER NO. 4 HANDLERS, JANUARY - JULY 1970
FEDERAL ORDER NO. 4, DELAWARE VALLEY

Year and Month	Daily Class I Disposition 1/			
	Pool Plants	Marketing Area	Other Areas	Total
	<u>number</u>	<u>pounds</u>	<u>pounds</u>	<u>pounds</u>
<u>1970</u>				
January	40	3,412,649	1,222,801	4,635,450
February	40	3,338,691	1,192,352	4,531,043
March	41	3,275,434	1,166,792	4,442,226
April	40	3,290,986	1,241,126	4,532,112
May	39	3,066,670	1,154,766	4,221,436
June	38	2,996,206	1,208,070	4,204,276
July	39	2,923,499	1,234,782	4,158,281

1/ Route disposition plus Class I shipments to nonpool plants.

Source: Market Administrator's Average Uniform Price Computation-Statistical Summary or
Announcement of Uniform Price for Producer Milk.

Table 7

POUNDS AND PERCENT OF RECEIPTS OF PRODUCER MILK AS CLASS I AND CLASS II MILK,JANUARY - JULY 1970FEDERAL ORDER NO. 4, DELAWARE VALLEY

Year and Month	Class I Milk (thousand pounds)	Class I Percentage	Class II Milk (thousand pounds)	Class II Percentage	Total (thousand pounds)
1970					
January	141,187	66.93	69,773	33.07	210,960
February	125,802	65.43	66,455	34.57	192,257
March	134,862	63.21	78,490	36.79	213,352
April 1/					
May 1/					
June	124,392	63.37	71,917	36.63	196,309
July	128,783	64.43	71,098	35.57	199,881

1/ Not previously published

Source. Compiled from Market Administrator's Uniform Price Announcement-Statistical Summary

Table 8

TOTAL POUNDS OF MILK, CREAM AND SKIM MILK UTILIZED IN CLASS II PRODUCTS, BY MONTHSJANUARY - JULY 1970 1/FEDERAL ORDER NO. 4, DELAWARE VALLEY

Year and Month	Fluid Cream 2/	Food Processing & Butter	Cheese	Whole and Skim Cond. and Evap. Milk	Nonfat & Whole Milk Powder	Ice Cream and Mix and Ice Milk	Other 3/	Total
1970				In thousand pounds				
January	760	3,091	21,433	25,530	7,146	2,501	10,376	70,837
February	684	3,385	21,731	25,082	6,594	2,856	7,708	68,040
March	804	5,040	24,190	26,864	6,735	3,443	9,492	76,568
April	779	3,629	22,879	23,039	7,720	3,561	10,235	71,842
May	814	2,970	23,011	32,314	9,747	4,460	10,333	83,649
June	902	918	22,562	26,452	8,172	4,482	11,966	75,454
July	862	2,336	23,274	24,869	7,190	4,928	9,727	73,186

1/ Excluding plant loss and inventory variation

2/ Limited to route sales of fluid cream

3/ Includes eggnog, pressurized cream, dumped milk, animal feed, fluid skim milk equivalent adjustment, disposition for use in unidentified Class II products, yogurt and all cream disposition other than route sales of fluid cream.

Source. Compiled from reports of handlers to the Market Administrator.

Table 9

NET OBLIGATION OF ORDER NO. 4 HANDLERS FOR MILK RECEIVED AT POOL PLANTS JANUARY - JULY 1970

FEDERAL ORDER NO. 4, DELAWARE VALLEY

Year and Month	Producer Receipts	Average Butterfat Test	OTHER POOLED MILK		Adjustments + or -	NET OBLIGATION OF HANDLERS 1/	
			Value	Volume		Total	Per Cwt.
	hundredweight	percent	dollars	hundredweight	dollars	dollars	dollars
1970							
January	2,109,605	3.801	14,052,625	382	13,734	14,070,882	6.669
February	1,922,565	3.770	12,706,891	263	6,748	12,716,767	6.614
March	2,133,520	3.759	13,844,128	713	5,581	13,858,432	6.493
April 2/							
May 2/							
June	1,963,092	3.588	12,621,347	465	21,677	12,649,134	6.442
July	1,998,810	3.573	13,010,121	609	20,603	13,038,037	6.521

1/ At average test and receiving location. Represents net pool obligation for producer milk and pooled receipts of other source milk. 2/ Not published.

Source: Market Administrator's Announcements.

Table 10

RECEIPTS AND DISPOSITION OF MILK, CREAM AND SKIM MILK REPORTEDBY ORDER NO. 4 HANDLERS, JANUARY - JULY 1970

	Pounds, Milk, Cream and Skim	Pounds Butterfat
RECEIPTS		
Producer and Own Farm	1,435,341,816	53,053,094
Opening Inventory - Pkg. Milk & Skim	44,278,133	1,426,458
Opening Inventory - Bulk Milk & Skim	51,967,445	1,749,150
From Producer Handlers		
Milk & Skim	611,433	27,864
Other Sources		
Milk & Skim	12,263,561	523,986
Cream	2,347,390	727,617
Dried & Condensed Milk & Skim	20,627,826	-
TOTAL RECEIPTS	1,567,437,604	57,508,169
CLASS I DISPOSITION		
In-Area Route Sales		
Certified	403,362	11,905
Whole Milk	588,304,750	19,931,066
Chocolate Milk	9,120,142	322,621
Chocolate Drink	5,675,354	99,833
Buttermilk	4,088,177	57,543
Skim Milk	6,775,445	19,772
Fortified Skim Milk	35,091,448	196,929
2% Fortified Skim Milk	19,931,427	387,591
Milk-Cream Mixes	5,734,877	635,432
Total In-Area Route Sales 1/	675,124,982	21,662,692
Outside-Area Route Sales		
Certified	108,715	3,964
Whole Milk	201,133,268	6,838,967
Chocolate Milk	2,649,388	92,555
Chocolate Drink	999,369	15,274
Buttermilk	1,798,888	15,301
Skim Milk	2,704,576	5,362
Fortified Skim Milk	12,266,586	64,855
2% Fortified Skim Milk	7,454,668	157,297
Milk-Cream Mixes	2,252,973	248,691
Total Outside-Area Route Sales	231,368,431	7,442,266
Outside Area Shipments	24,218,197	802,527
Closing Inventory-packaged fluid milk	43,364,097	1,395,173
Unaccounted for Class I	2,522,067	298,621
Total Class I Disposition	976,597,774	31,601,279

Continued next page

Table 10 (Continued)

RECEIPTS AND DISPOSITION OF MILK, CREAM AND SKIM MILK REPORTEDBY ORDER NO. 4 HANDLERS, JANUARY - JULY 1970

	Pounds, Milk, Cream and Skim	Pounds Butterfat
CLASS II DISPOSITION		
Fluid Cream		
In-Area Route Sales		
Light (18% - Less than 30% B. F.)	2,177,686	413,917
Heavy (30% and Over)	853,848	316,843
Sour Cream	726,090	131,598
Outside-Area Route Sales		
Light (18% - Less than 30% B. F.)	425,671	79,801
Heavy (30% and Over)	411,713	154,022
Sour Cream	1,012,260	187,365
Other Cream Disposition	26,745,576	10,084,100
Milk and Skim Milk		
Disposition to Non-Order No. 4 Plants for :		
Food Processing	21,368,819	782,627
Cottage and Other Cheeses	68,199,202	2,474,172
Ice Cream and Ice Cream Mix	17,080,283	634,119
Condensed Whole Milk	49,588,130	1,854,394
Whole Milk and Skim Powder	53,304,356	1,902,233
Evaporated Milk	52,198,595	1,931,401
Used in unidentified Class II products	22,730,466	894,871
Utilized in Order No. 4 Plants for :		
Cottage and Other Cheeses	90,879,353	588,553
Ice Cream and Ice Cream Mix	7,445,332	254,551
Condensed Skim Milk and Whole Milk 2/	82,363,739	415,926
Ice Milk, eggnog and yogurt	2,325,908	72,688
Fluid Skim Adjustment	16,589,253	-
Livestock Feed	1,179,362	43,364
Dumped	1,970,447	40,707
Closing-Inventory-Bulk Milk and Skim	51,852,842	1,731,678
Cream Inventory Adjustment	404,481	227,017
Unaccounted for Class II	19,006,418	690,943
Total Class II Disposition	590,839,830	25,906,890
TOTAL DISPOSITION	1,567,437,604	57,508,169

1/ Includes some out of area sales on split routes.

2/ Also includes skim powder.

Table 11

HANDLERS, POOL PLANTS, LOCATIONS AND MONTHS REGULATED, JANUARY - JULY 1970

Handler-Location of Plant	Distance Zone (miles)	Months Regulated	Handler-Location of Plant	Distance Zone (miles)	Months Regulated
ABBOTTS DAIRIES DIVISION			HOLLY RAVINE FARM DAIRIES		
FAIRMONT FOODS COMPANY			Haddonfield, N. J.		all
Phila., Pa.		all	HY-POINT DAIRY FARMS, INC.		
Bellefonte, Pa.	165.1-175	all	Wilmington, Del.		all
BALDWIN-FRANKFORD DAIRIES, INC.			INTER-STATE MILK PRODUCERS' COOPERATIVE, INC.		
Phila., Pa.		all	Sec. (1004.10(b))		all
BREUNINGER DAIRIES			JOHANNA FARMS, INC.		
Phila., Pa.		all	Flemington, N. J.		all
COUNTRY MAID DAIRIES, INC.			KEYSTONE DAIRY CO.		
Claymont, Del.		all	Bristol, Pa.		all
CUMBERLAND DAIRY, INC.			LEHIGH VALLEY COOPERATIVE FARMERS		
Bridgeton, N. J.		all	Lansdale, Pa.		all
CUMBERLAND FARMS OF N. J., INC.			Allentown, Pa.	45.1-55	all
Riverton, N. J.		all	MARYLAND COOPERATIVE MILK PRODUCERS, INC.		
DAIRYLEA COOPERATIVE, INC.			Sec. (1004.10(c))		Jan.-Feb.
Beaver Springs, Pa.	155.1-165	all	MICHAELS DAIRIES, INC.		
Newfoundland, Pa.	95.1-105	July	Phila., Pa.		all
DAIRYLEA COOPERATIVE, INC.			MOUNT JOY FARMERS COOP. ASSN.		
Sec. (1004.10(c))		Jan.-June	Mount Joy, Pa.	75.1-85	all
DECKER'S DAIRY, INC.			MOUNT JOY FARMERS COOP. ASSN.		
Hightstown, N. J.		March	Sec. (1004.10(b)(c))		Jan.-June
DEGER'S DAIRY, INC.			PENNBROOK MILK COMPANY		
Mont Clare, Pa.		all	Phila., Pa.		Jan.-Apr.
DELAMORE DAIRY, INC.			QUAKER MAID DAIRY PRODUCTS, INC.		
Wilmington, Del.		all	Phila., Pa.		all
EASTERN MILK PRODUCERS COOPERATIVE ASSN., INC.			RICHARDS DAIRY, INC.		
Dover, Del.	65.1-75	all	Newark, Del.		Jan.-May
Lebanon, Pa.	85.1-95	all	SAUL'S DAIRY		
EBNER DAIRIES, INC.			Millville, N. J.		all
Vineland, N. J.		all	SEALTEST FOODS-MID-ATLANTIC DIV.		
EVANS-HAINES DAIRY FARMS, INC.			DIVISION OF KRAFTCO CORP.		
Hurffville, N. J.		all	Phila., Pa.		all
GARDENVILLE FARMS DAIRY, INC.			Camden, N. J.		all
Doylestown, Pa.		all	Chambersburg, Pa.	135.1-145	all
GREAT ATLANTIC AND PACIFIC			SHOEMAKER DAIRIES, INC.		
TEA COMPANY, INC., THE			Bridgeton, N. J.		all
NATIONAL DAIRY DIVISION			SUNNY Ayr Farm's DAIRY, INC.		
Fort Washington, Pa.		all	Lansdale, Pa.		all
GREEN VALLEY FARMS, INC.			VILLA PARK DAIRY, INC.		
Haddonfield, N. J.		all	Trenton, N. J.		all
GREENWOOD DAIRIES			WAWA DAIRY FARMS		
Langhorne, Pa.		all	DIVISION OF MILLVILLE MFG. CO.		
HARBISONS DAIRIES			Wawa, Pa.		all
Phila., Pa.		all	WEST DAIRY OF GLENSIDE		
HERITAGE'S DAIRY, INC.			Hatboro, Pa.		all
Thorofare, N. J.		all			

Table 12

NON-POOL PLANTS SUPPLYING FLUID MILK FOR CLASS I FOR JANUARY - JULY 1970OTHER ORDER PLANTS

Handler-Location of Plant	Months Regulated	Handler-Location of Plant	Months Regulated
1/ CONOVER'S GUERNSEY DAIRY, INC. Hightstown, N. J.	All	2/ PENN DAIRIES, INC. Lancaster, Pa.	All
1/ CROWLEY'S MILK CO., INC. Binghamton, N. Y.	All	1/ PURITAN DAIRY Perth Amboy, N. J.	All
1/ DURLING FARMS, INC. Whitehouse, N. J.	All	1/ TUSCAN DAIRY FARMS, INC. Union, N. J.	All
1/ FORSGATE FARMS, INC. Jamesburg, N. J.	All	1/ WEISSGLASS GOLD SEAL DAIRY CORP. Staten Island, N. Y.	All
2/ H. E. KOONTZ CREAMERY, INC. Baltimore, Md.	All		
1/ Order No. 2		2/ Order No. 16	

PRODUCER HANDLERS

CONCHESTER FARMS Boothwyn, Pa.	All	LOCUST GROVE FARMS Wilmington, Del.	All
EMMONS WILLOW BROOK FARM, INC. Pemberton, N. J.	All	FRANK SANTANIELLO Vineland, N. J.	All
FLITCRAFT'S CREAM VALLEY DAIRY Woodstown, N. J.	All	WALKER-GORDON LABORATORY CO. Plainsboro, N. J.	All
HILL CREST DAIRY FARMS, INC. Eddington, Pa.	All		

PARTIALLY REGULATED DISTRIBUTING PLANTS

DECKER'S DAIRY, INC. Hightstown, N. J.	Jan., Feb. Apr., May, June, July	REDDI-WIP OF PHILADELPHIA, INC. Philadelphia, Pa.	All
PENN VALLEY FARMS, INC., Darling, Pa.	All	WENGERT'S DAIRY, INC. Lebanon, Pa.	All

